



Dear Members,

Summer Greetings to all members and volunteers of the Chapter. As we sustain our growing membership base It is very encouraging to witness 38% of our member base is from non-IT organizations including representatives from academic background too.

In the last five months of 2013 the chapter has successfully conducted three PMP preparation sessions, two Learn and Earn sessions and one day long successful workshop. Thanks to all chapter volunteers and leaders of the region who had been spontaneously helping in various initiatives of the chapter.

The Chapter is continuously announcing various volunteering opportunities for willing members to put forward a small step to build strong PM community in eastern India.

Encouraging all members and volunteers to share their experience and encourage Project Management community in the region across Industries to become Chapter member and enjoy the rewarding journey.

Cheers
Editor's Desk

COVER STORY

Leadership Skill from Matinee movie

Decision Making is an art. This summer let's review a black and white classic movie '12 Angry Men' to probe how the unique protagonist of this movie teaches us management lessons over a screen time of 96 minutes . The movie is about twelve jurors together in a courtroom in New York trying to determine the fate of an eighteen year old boy in trial. The convict is charged of murdering his father and, if found guilty, would be awarded the death sentence. It seems to be a relatively straight forward case and all the jurors except one voted the convict to be guilty. The one who voted otherwise was juror #8 played by Henry Fonda. He demonstrated leadership skills to help the other jurors to look beyond the obvious before arriving at the final verdict. Quick review of leadership skills that Henry portrait, motivating you look at a murder-verdict movie in different light.

As the young boy awaited his fate of life, juror #8 persuaded the jury to devote significant time to weigh the different facets of the evidences before delivering its verdict. Juror #8 showed that important decisions need **Rethinking**.

Juror #8 grouped his thoughts logically and presented them to the jury without getting them prejudiced. **Analytical Prowess** that lead to sequence of his arguments were just rightly timed and the jury found it hard to counter them.

Juror #8 **maintained his calm** through the movie while others were shouting and screaming to force their opinions. It was this calm demeanor that helped juror #8 persuade the jury without forcing his opinion on them.

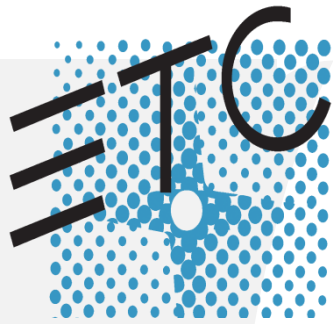
Juror #8 showed his **ability to motivate** the jury to reveal their hidden problems to the rest. It was this revelation that helped the jury to align with the arguments put forth by juror #8 .

Influencing the other jurors, who came from different walks of life, was the most challenging part in this movie. In this role of juror #8, was successful in showing that strength of character in convincing the other jurors , while keeping his focus intact.

Juror #8 used **Wisdom of the Crowd** - various experiences of the jury to solve the murder trial. His **ability to listen** and observe others allowed him to extract the appropriate experiences of the jury and weave them back to his arguments to make them stronger and contextual

The eye contact which the juror #8 maintained with the others, right from the beginning, displayed his respect towards the other jurors. It is by dint of this **mental connection** that juror #8 was ultimately successful in making the rest of the jurors listen to his arguments without merely hearing them out.

The above view-point is shared by Anchita Banerjee , review critics by passion. She may be contacted at anchitabanerjee@gmail.com.



Etc that matters

Sustaining success calls for right succession. Succession Crisis is common in today's world at all level. CXO level succession failures are widely analyzed and published, however not for all levels in an organization. Mr. Ram Charan's "Leaders at all levels" is a nice read to the succession solution problem.

Announcement

PMI India announces Project Management National Conference 2013 on 27-28 September at Gurgaon. The conference is hosted by PMI North India Chapter. The theme of the conference is "Project Management - Bringing Certainty in Uncertain Times". For details, please visit <http://www.pmi.org.in/conference2013/>

PMI West Bengal Chapter would host its Annual Conference "Aviskar 2013" on 30 November. Please block your calendar. We will keep you posted on conference details through our communication channels. You can also reach out to pmiwbc.events@pmiwbc.org.

Volunteer of the Quarter ,2013

Chapter appreciates all its volunteers driving the chapter regular and special drives.

Special Appreciation as "Volunteer of Quarter , Summer 2013" goes to Ritu Gupta

As Program Manager for our Training portfolio, Ritu ensures that our courses run professionally and smoothly. She had helped to implement various professional measures in our training programs with great success. Ritu ensures flawless delivery of our training program, right from registration process to post session support for exam readiness, she also plays a significant role in the marketing efforts of the program.



PMI Events



Chapter conducted a one day workshop as part of the continuous education program on 11th May 13. The workshop was focused on the most challenging area of the software development of IT projects – "Estimations used in Software Industry", covering both the traditional methods like Use Case Points (UCP), Function Points (FP) and the latest methodologies used in an Agile based software development.

The workshop was anchored by Ms. Susweta Mukherjee (*Principal Consultant, Tata Consulting Services*), Ms. Ronaka Roy Khatri (*Senior Consultant, Tata Consulting Services*) and Saikat Dutt (*Associate Director Projects, Cognizant Technology Solutions*).

The deliberations by the speakers on the subject with examples and demonstrations made it an interesting learning experience for the participants. The feedbacks from the participants on the day's experience have been encouraging for the chapter. The interactions and networking during the day's proceeding has made quite a few participants enthusiastic to lend their support as volunteers for various activities being undertaken by the chapter.

Chapter welcomes our new members in 2013

The chapter welcomes and wishes good luck to all the chapter members. Over the last quarter, the chapter has added a few new members with the chapter. A warm welcome and hearty wishes for a successful career in project management to all.

- ❖ Mr. Amitabha Adhikari
- ❖ Mr. Biswanath Choudhury
- ❖ Mr. Sravantesh Neogi
- ❖ Mr. Gautam Sen, PMP
- ❖ Mr. Debasis Kar, PMP
- ❖ Mr. Anupam Bandyopadhyay, PMP
- ❖ Mr. Susmita Das
- ❖ Mr. Bhaskar Jyoti Das
- ❖ Mr. Kaustav Chakraborty
- ❖ Mr. Suman Biswas, PMP
- ❖ Mr. Sankha Subhra Chaudhury
- ❖ Mrs. Madhuchhanda Kanungo, PMP
- ❖ Mr. Himanshu Mohanty
- ❖ Mr. Joydeep Banerjee
- ❖ Mr. KJ Sahai
- ❖ Mr. Debasis Bandyopadhyay, PMP
- ❖ Mr. Alope Kumar Bhagat
- ❖ Mr. Anirban Biswas , PMP
- ❖ Mr. Anupam Biswas
- ❖ Mr. Vivek Dubey
- ❖ Mr. Bijit Ghosh
- ❖ Mr. Ranbir Pattnaik
- ❖ Mr. Mangi Lal Vishnoi, PMP



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Welcome to PMIWB Chapter



Visit Chapter Website www.pmiwbchapter.org

Share thoughts and suggestions to
pmiwbc.communication@pmiwb.org



[PMI West Bengal Chapter](http://www.pmiwbchapter.org)